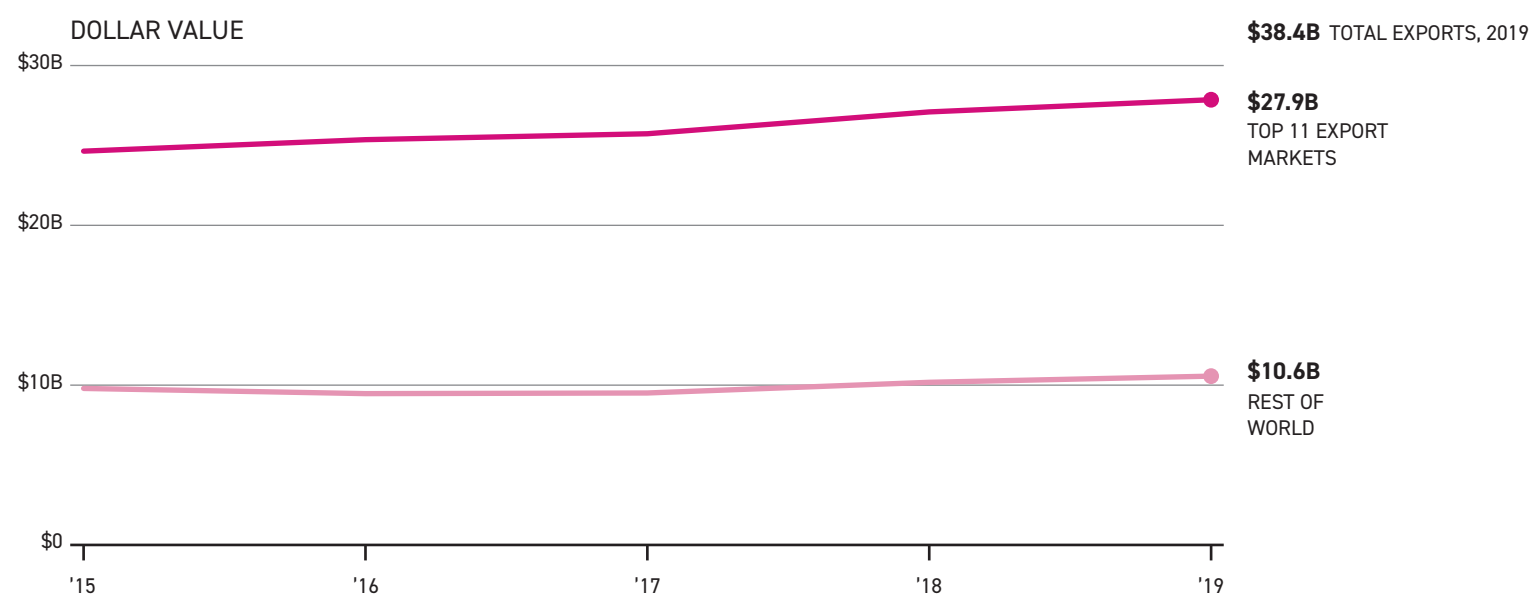


March 25, 2020

Where the U.S. exports medical supplies

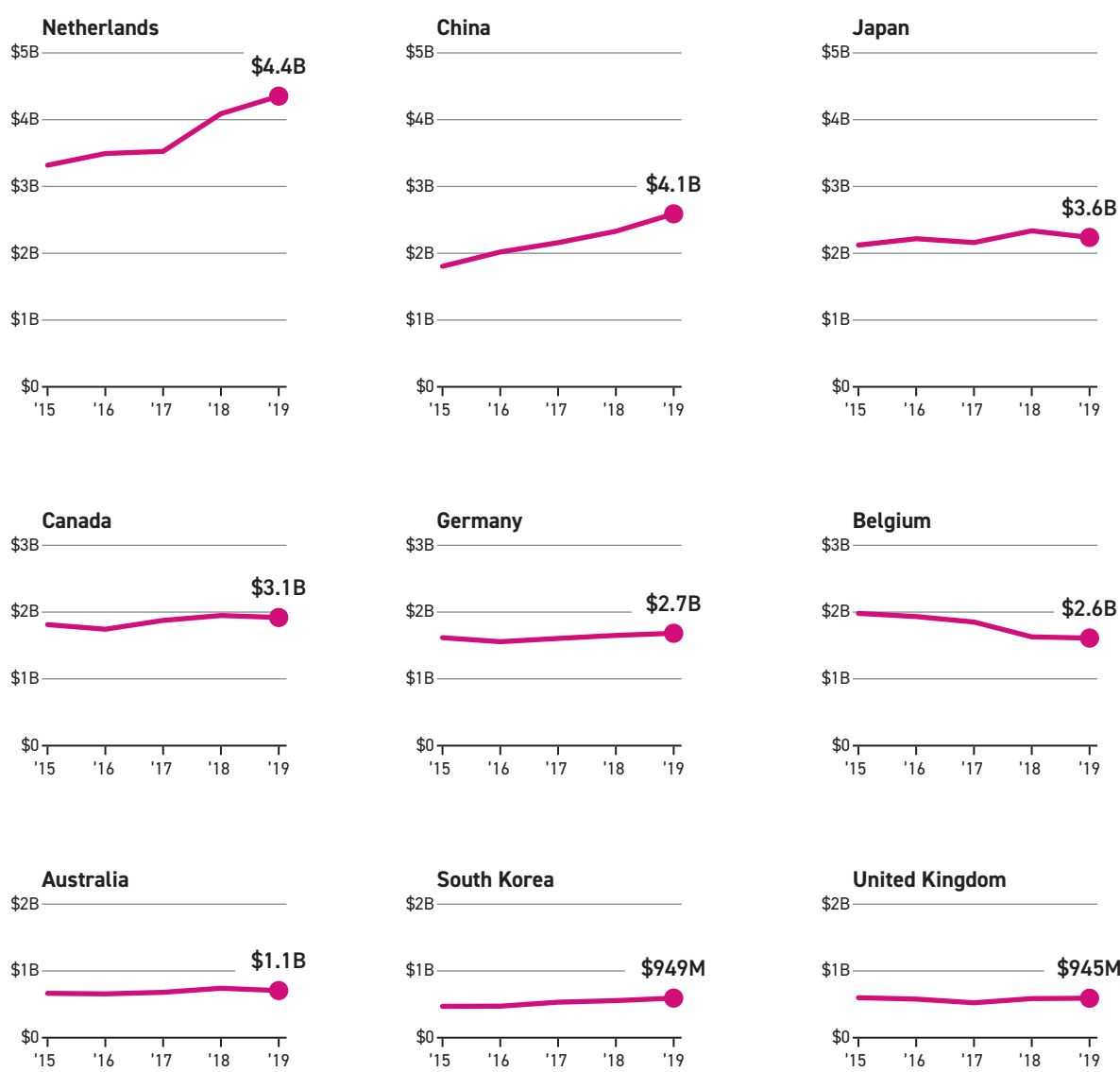
The U.S. exported \$38.4 billion in medical supplies in 2019, based on data from the U.S. Census Bureau, and compared with \$45.6 billion in imports for the same year. Key export markets for U.S. medical products include the Netherlands, China and Japan; in total, the U.S. sent close to or more than \$1 billion in medical exports to each of 11 countries in 2019. Last year, U.S. medical exports were led by various surgical and medical instruments, tubing and probing instruments (such as bougies, sondes and cannulae) and parts and accessories of electro-diagnostic equipment.

Total U.S. exports of medical supplies



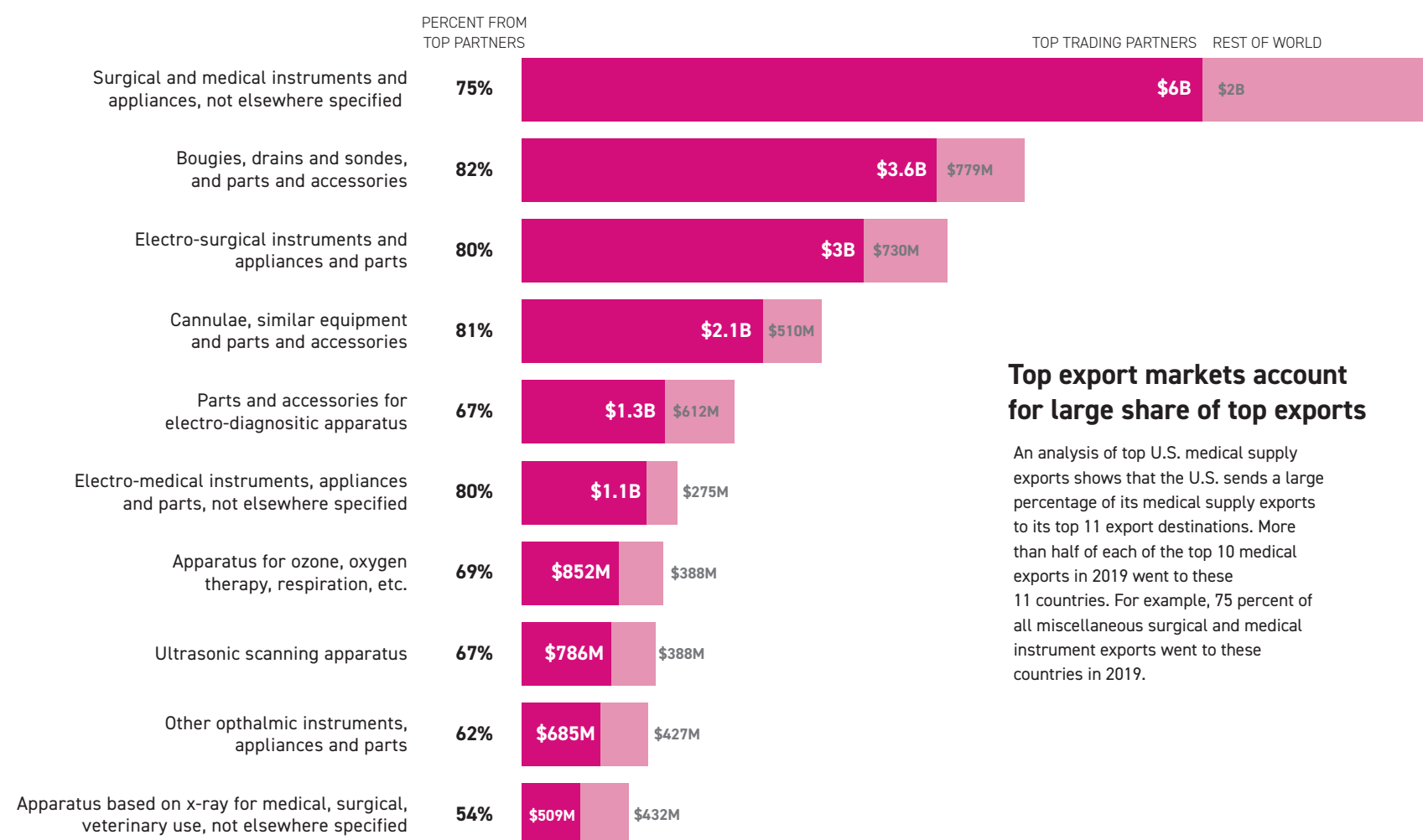
Exports to key markets

In 2019, the U.S. exported more than \$1 billion in medical supplies to each of the following nine countries: the Netherlands, China, Japan, Mexico, Canada, Germany, Belgium, Singapore and Australia. The U.S. exported almost \$1 billion in medical supplies to two other countries — South Korea and the United Kingdom. Combined, these 11 countries represented 73 percent of the U.S.' medical supply exports in 2019.



Top medical supply exports

2019 GOODS EXPORTS FOR END-USE CODE 21610



Top export markets account for large share of top exports

An analysis of top U.S. medical supply exports shows that the U.S. sends a large percentage of its medical supply exports to its top 11 export destinations. More than half of each of the top 10 medical exports in 2019 went to these 11 countries. For example, 75 percent of all miscellaneous surgical and medical instrument exports went to these countries in 2019.

Notes: Data based on goods classified under end-use code 21610, which includes surgical equipment. End-use code 21610 does not include personal medical devices, which are classified under consumer goods. Goods cited in the bar chart correspond to the following Harmonized System codes, in descending order :9018908000 (Inst & Appliances For Medical,surgical, Etc,nesoi); 9018390030 (Bougies, Catheters, Drains & Sondes & Pts & Access); 9018906000 (Electro-surgical Instruments & Appliances & Parts); 9018390050 (Cannulae And The Like And Part And Accessories); 9018199560 (Parts&accessories For Electro-diagnostic Apparatus); 9018907080 (Electro-medical Inst & Appliances & Parts, Nesoi); 9019200000 (Ozone,oxygen,etc Therapy, Respiration Apparatus,pt); 9018120000 (Ultrasonic Scanning Apparatus); 9018500000 (Other Ophthalmic Instruments & Appliances & Parts); 9022140000 (Appts Based On X-ray For Med/surgical/vet Use, Nes)