



# Collective Medical

## REAL-TIME COLLABORATION FOR YOUR MOST COMPLEX PATIENTS

### What is Collective Medical?

Collective Medical empowers physicians, nurses, and other care providers to improve the quality and efficiency of patient care through actionable real-time patient notifications. Collective's nationwide network of engaged care team members offers transparency for providers through patient histories and collaborative care plans—identifying vulnerable patients in real-time and helping care teams address their needs at the point-of-care.

### An Effective Collaboration Network

Collective helps providers across the country address key issues like substance use disorder, value-based care optimization, collaboration with behavioral health, workplace violence prevention, and ED optimization.

With Collective Medical's care collaboration technology:

- Mat-Su Regional Medical Center **reduced opioid prescriptions written by 80%** within three years of implementation
- CHI St. Anthony **reduced all-cause 30-day readmissions by 78%**
- Sturdy Memorial Hospital **reduced ED utilization from behavioral health patients by 78%**.
- Sutter Medical Center Sacramento **reduced incidents of both physical and verbal assault by 40%**
- The State of Washington **reduced Medicaid ED visits by 10%** year over year, resulting in **\$34 million in total savings**

### Collective supports all points of care, including:

- Hospitals
- Emergency Departments
- Primary Care Practices and FQHCs
- Mental and Behavioral Clinics
- Skilled Nursing Facilities
- Community Services
- Substance Use Disorder Clinics
- ACOs
- Managed Care Organizations
- Health Plans

## Solutions for All Points of Care

### Substance Use Disorder Support

Connect patient utilization and prescription histories across care settings to flag patients at risk for substance use disorder and collaborate with providers and other resources on the path to recovery.

Barlett Regional Hospital achieved a 63.6% retention rate for its SUD program—15% higher than the national average.

### Value-Based Care Optimization

Improve transitions of care and reduce readmissions by identifying at-risk patients and collaborating in real-time with hospitals, skilled nursing facilities, home health and other post-acute providers to support and track these patients post-discharge.

Columbia Medical Associates reduced ED utilization by 15%—resulting in an estimated \$6.5 million reduction in care costs.

### Behavioral Health Integration

Achieve better patient outcomes for those struggling with mental or behavioral health concerns with groundbreaking consent functionality for real-time communication between providers across the healthcare spectrum.

Mid-Valley Behavioral Care Network achieved a 75% seven-day follow-up rate for behavioral health patients post-discharge. The national average is 18%.

### Workplace Violence Prevention

Take control of workplace safety by receiving immediate notifications whenever a patient with a history of or risk for violence—including physical assault, verbal threats, theft, sexual assault, and self harm—presents.

CHI St. Anthony increased workplace violence reporting rates by 20%, qualifying for much-needed funding to establish a security facility.

### ED Optimization

Increase efficiency and improve patient outcomes by minimizing unnecessary ED utilization, streamlining care, and increasing cost savings with access to patient histories and care guidelines integrated directly into existing workflows.

Legacy Salmon Creek Medical Center reduced ED visit rates for patients with high utilization by 81%.