

The economic impact of hospitals in Northeast Ohio is measured in two ways:









- 1 the jobs they create
- 2 the income earned as a result of those jobs

As hospital employees spend their paychecks out in the community, additional jobs are created, resulting in secondary impact. Hospitals also create jobs and income when they undertake construction projects.

Employment Impact	81,836	Direct Employment
	4,347	Direct Employment, Construction
	81,360	Secondary Employment
	167,543	Total Employment Impact

Labor Income Impact	\$6.8B	Total Labor Income
	\$228M	Total Labor Income, Construction
	\$4.5B	Secondary Labor Income
	\$11.5B	Total Labor Income

## Northeast Ohio Hospitals

-  9,851 beds
-  347,014 inpatients, including 23,488 babies
-  4,627 inpatients averaged daily
-  5.22 days = average length of stay
-  1,233,870 patients treated in emergency rooms
-  168,143 ER admissions
-  97,299 inpatient | 245,158 outpatient surgeries
-  20,158 patients received psychiatric and chemical dependency care


## State & Federal Tax Impact

Even hospitals that are nonprofit generate revenues for state and federal government through tax revenues. Employees pay income taxes, sales taxes and other taxes as they spend their paychecks out in the community.


\$347.2M	County Residential Property Taxes
\$369.5M	State Income Taxes
\$275.5M	Retail Sales Taxes
\$60.5M	Motor Vehicle Fuel Taxes
\$2.5B	Federal Income Taxes
\$3.7B	Total State and Federal Tax Impact

## Local Income Tax Impact

In addition to state and federal taxes, in Northeast Ohio hospitals generate revenue for municipal governments through local income taxes. Ohio is fairly unique in its use of local income taxes as the primary source of funding for core municipal services, which in other states, are typically funded entirely through property taxes.

 \$99.8M = Municipal Income Tax in Cuyahoga County

## Annual Salary

 \$82, 825 = Average annual salary with benefits in the region's hospitals

## Export Factor

There are only a handful of regions in the country that serve a large number of patients who live outside their region. Northeast Ohio is one of them. The extent to which patients from outside the region come there for care is known as the export factor.

16.9%

\$11.1B Hospital Patient Revenues

\$1.9B Hospital Revenues from Non-Local Patients

16.9% Export Factor

## Community Benefit

Hospitals in Northeast Ohio provide free and subsidized care\* for people who cannot afford it. The Center for Health Affairs' members provide other community benefits such as:

- 1 community health improvement
- 2 health professions education
- 3 in-kind contributions to community groups

 \$1.8B = Total Community Benefit

*\*Free and subsidized care includes charity care at cost and unreimbursed costs from Medicaid and other means-tested government programs.*

## Sources

Doeksen, Gerald A. and St. Clair, Cheryl F., "The Economic Impact of the Member Hospitals of The Center for Health Affairs on the State of Ohio and the Northeast Ohio Region, 2015."

The Center for Health Affairs Volume Statistics data, 2015.

Hall, Christopher, "A Quantitative Review of Property Tax Exemptions Provided to Cuyahoga County's Systems and the Local Taxes and Benefits the Hospitals Generate," 2015.

## The Center for Health Affairs

The Center for Health Affairs is the leading advocate for Northeast Ohio hospitals, serving those organizations and others through a variety of advocacy and business services. With a rich history as the Northeast Ohio hospital association dating back 100 years, The Center for Health Affairs continues to operate on the principle that by working together hospitals can achieve a stronger, healthier community.

Member hospitals are located in six Northeast Ohio counties – Ashtabula, Cuyahoga, Geauga, Lake, Lorain and Medina – and include the following members:

- Ashtabula County Medical Center
- Cleveland Clinic Health System
- Lake Health
- Louis Stokes Cleveland VA Medical Center
- Mercy Allen Hospital
- Mercy Regional Medical Center
- Southwest General Health Center
- St. Vincent Charity Medical Center
- The MetroHealth System
- UH St. John Medical Center
- University Hospitals